

Cost of Education

Cost of education may range from PHP 25,000 to PHP 35,000 per semester in private colleges and universities.

Career Opportunities (per area of specialization)

Real Estate Broker

- Entrepreneur/Independent Broker
- Management Trainee in Real Estate Brokerage Company
- Marketing Assistant
- Administrative Assistant
- Real Estate Marketing Assistant
- Real Estate Marketing Management Trainee
- Real Estate Sales Trainee
- Accounts/Sales Staff
- Documentation Assistant

Real Estate Appraiser

- Entrepreneur/Independent Appraiser/Valuer
- Management Trainee in Real Estate Appraisal
- Appraisal Assistant
- Administrative Assistant
- Real Estate Junior Appraiser Trainee
- Credit and Collection Assistant
- Real Estate Appraisal Analyst

Real Estate Consultant

- Entrepreneur/Business Consultant
- Management Trainee in Real Estate Consultancy Co.
- Office Manager
- Administrative Officer

- Real Estate Consultant
- Executive Officer
- Real Estate Consultancy Manager
- Consultancy Expert
- Credit and Collection Manager
- Investment/Capital Manager

Career Opportunities

Local Government Assessor:

(plantilla positions according to the Local Government Code and the Bureau of Internal Revenue/Department of Finance)

- Local Assessment Staff/Office Assistant
- Administrative Assistant
- Municipal Government Assessor
- Municipal Government Assistant Assessor
- City Government Assessor
- City Government Assistant Assessor
- Provincial Government Assessor
- Provincial Government Assistant Assessor
- Local Assessor Officer (Municipality, City, Province)
- Administrative Assistant in the Assessor's Office (Municipality, City, Province)

Advanced Office Positions:

Any supervisory, senior or managerial job in their field of specialization whether in government or corporate sectors.

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Real Estate Service

Be the best
MAKE A DIFFERENCE



Real Estate Service Professionals

Real Estate Consultant – a duly registered and licensed natural person who, for a professional fee, compensation or other valuable consideration, offers or renders professional advice and judgment on: (i) the acquisition, enhancement, preservation, utilization or disposition of lands or improvements thereon; and (ii) the conception, planning, management and development of real estate projects.

Real Estate Appraiser – a duly registered and licensed natural person who, for a professional fee, compensation or other valuable consideration, performs or renders, or offers to perform services in estimating and arriving at an opinion of or acts as an expert on real estate valuation, such services of which shall be finally rendered by the preparation of the report in acceptable written form.

Real Estate Assessor – a duly registered and licensed natural person who works in a local government unit and performs appraisal and assessment of real properties, including plants, equipment, and machineries, essentially for taxation purposes.

Real Estate Broker – a duly registered and licensed natural person who, for a professional fee, commission or other valuable consideration, acts as an agent of a party in a real estate transaction

to offer, advertise, solicit, list, promote, mediate, negotiate or effect the meeting of the minds on the sale, purchase, exchange, mortgage, lease or joint venture, or other similar transactions on real estate or any interest therein.

Real Estate Salesperson – a duly accredited natural person who performs service for, and in behalf of, a real estate broker who is registered and licensed by the Professional Regulatory Board of Real Estate Service for or in expectation of a share in the commission, professional fee, compensation or other valuable consideration.

Skills and Competencies

Real Estate Consultant

- Can offer or render professional advice and judgment on: (i) the acquisition, enhancement, preservation, utilization or disposition of lands or improvements thereon; and (ii) the conception, planning, management and development of real estate projects;
- Must be able to prepare, analyse, and evaluate reports, proposals and concept papers;
- Can conduct feasibility study and other business research/ plan related to real estate;
- Must be capable to explain concepts, approaches, and techniques of environmental conservation as applied to the real estate industry;

Real Estate Appraiser

- Must have expert knowledge on real estate values and preparation of written reports, appraisal and assessment of real properties, including plants, equipment, and machineries, and fair market value;
- Must have knowledge in taxation and other public service purposes;

- Can perform quality real estate service work;
- Must be able to conduct environmental scanning of the real estate industry and practices.

Real Estate Broker

- Must have broad knowledge on marketing, selling, promoting, negotiating or effecting the meeting of the minds on the sale, purchase, exchange, mortgage, lease or joint venture, or other similar transactions on real estate;
- Must possess good communication skills both in oral or written;
- Must be knowledgeable on the laws, policies, practices and regulations of the real estate practice;
- Must have the ability to demonstrate the values of fairness, transparency, accountability, hard work, honesty, patience, diligence, innovativeness and risk taking.

Real Estate Salesperson

- Can perform service for, and in behalf of a real estate broker who is registered and licensed in expectation of a share in the commission, professional fee, compensation or other valuable consideration;

Educational Qualification

A holder of a relevant bachelor's degree and have undergone real estate training for 120 hours from an accredited service provider. However, pursuant to CMO-28, Series of 2011 issued by CHED, a degree on Bachelor of Science in Real Estate Management (BSREM) will be a requirement for taking the licensure examination, starting 2017 when the first graduates of BSREM are produced.